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01.07.2014 | **Cutting out the middleman**



Bauer is to retail its 10,500-24,000 litre capacity slurry tankers direct to farmers and contractors, but still use its national dealer network for parts and service support. The firm uses plastic tanks instead of steel, saving machine weight – as much as 3,000kg on the 24m³ version.

“The market for large tankers with specialist application equipment is very competitive with a number of players involved,” says Adrian Tindall, Bauer UK & Ireland sales manager. “Dealing direct with the professional operators most likely to use our machines will enable us to ensure we provide the right features and specification for their needs, at prices competitive with other high-quality products.”

The tankers rely on spiral or centrifugal pumps which are said to give faster fill and emptying times. Dribble bar applicators measuring 9-30m can fitted or there is the option of 5.3-21m trailing shoe injectors or 5.2-8.0m disc injectors.

The smaller capacity tanks can use a cranked single axle or there is the option of tandem axle with leaf spring or pneumatic suspension and rear steer. To give an idea of price an 18,500 litre tandem axle tank with 15m dribble bar comes in around £70,000 with an a self loading arm option being an extra £6,000.

Quelle: <http://www.profi.com/news/Cutting-out-the-middleman-1482347.html>